June 2023

# Middlesex Market Insights

# Compass New Jersey Market Report

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# Compass New Jersey Monthly Market Insights

### Colonia

JUNE 2023

UNDER CONTRACT

UNITS SOLD

\$549K \$549K \$550K Total Median Average Total Average Price Price **Properties** Price **Properties** Price Decrease From Change From Increase From Decrease From Increase From Increase From Jun 2022 Jun 2022 Jun 2022 Jun 2022 Jun 2022 Jun 2022

#### **Property Statistics**

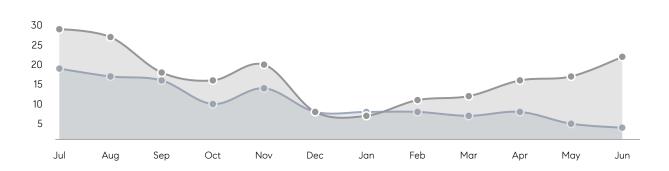
|                |                    | Jun 2023  | Jun 2022  | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall        | AVERAGE DOM        | 34        | 34        | 0%       |
|                | % OF ASKING PRICE  | 105%      | 102%      |          |
|                | AVERAGE SOLD PRICE | \$678,714 | \$528,929 | 28.3%    |
|                | # OF CONTRACTS     | 2         | 10        | -80.0%   |
|                | NEW LISTINGS       | 2         | 16        | -87%     |
| Houses         | AVERAGE DOM        | 34        | 34        | 0%       |
|                | % OF ASKING PRICE  | 105%      | 102%      |          |
|                | AVERAGE SOLD PRICE | \$678,714 | \$528,929 | 28%      |
|                | # OF CONTRACTS     | 2         | 10        | -80%     |
|                | NEW LISTINGS       | 2         | 16        | -87%     |
| Condo/Co-op/TH | AVERAGE DOM        | -         | -         | -        |
|                | % OF ASKING PRICE  | -         | -         |          |
|                | AVERAGE SOLD PRICE | -         | -         | -        |
|                | # OF CONTRACTS     | 0         | 0         | 0%       |
|                | NEW LISTINGS       | 0         | 0         | 0%       |
|                |                    |           |           |          |

## Colonia

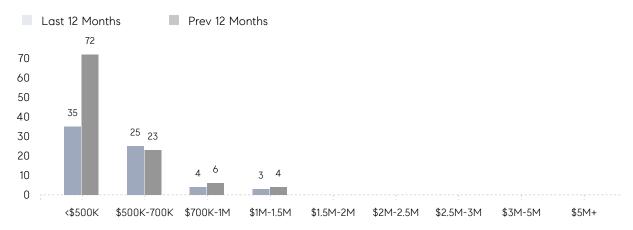
JUNE 2023

#### Monthly Inventory

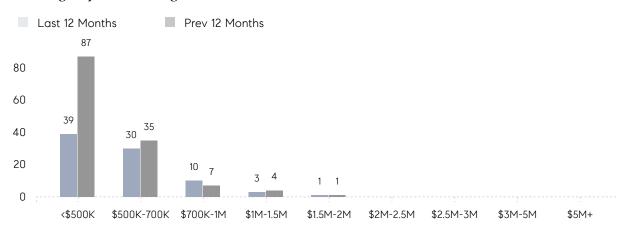




#### Contracts By Price Range



#### Listings By Price Range



# Compass New Jersey Monthly Market Insights

## Metuchen Borough

**JUNE 2023** 

UNDER CONTRACT

UNITS SOLD

\$702K \$625K 5 \$555K \$587K 6 Median Median Total Total Average **Properties** Price **Properties** Price Price Price 150% Decrease From Increase From Increase From Increase From Decrease From Increase From Jun 2022 Jun 2022 Jun 2022 Jun 2022 Jun 2022 Jun 2022

Jun 2023

Jun 2022

% Change

#### **Property Statistics**

|                |                    | 3411 2023 | Juli Lock | 70 Change |
|----------------|--------------------|-----------|-----------|-----------|
| Overall        | AVERAGE DOM        | 17        | 21        | -19%      |
|                | % OF ASKING PRICE  | 108%      | 103%      |           |
|                | AVERAGE SOLD PRICE | \$625,850 | \$613,375 | 2.0%      |
|                | # OF CONTRACTS     | 5         | 2         | 150.0%    |
|                | NEW LISTINGS       | 6         | 3         | 100%      |
| Houses         | AVERAGE DOM        | 17        | 23        | -26%      |
|                | % OF ASKING PRICE  | 108%      | 103%      |           |
|                | AVERAGE SOLD PRICE | \$625,850 | \$617,429 | 1%        |
|                | # OF CONTRACTS     | 5         | 2         | 150%      |
|                | NEW LISTINGS       | 5         | 3         | 67%       |
| Condo/Co-op/TH | AVERAGE DOM        | -         | 11        | -         |
|                | % OF ASKING PRICE  | -         | 104%      |           |
|                | AVERAGE SOLD PRICE | -         | \$585,000 | -         |
|                | # OF CONTRACTS     | 0         | 0         | 0%        |
|                | NEW LISTINGS       | 1         | 0         | 0%        |
|                |                    |           |           |           |

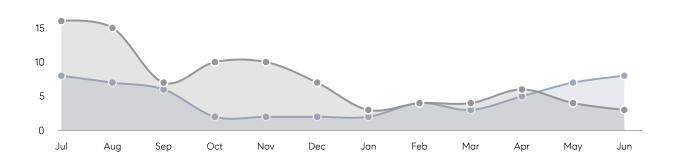
# Compass New Jersey Market Report

# Metuchen Borough

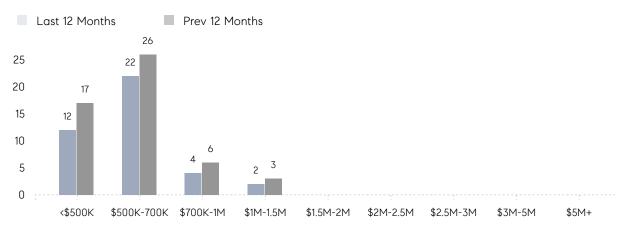
JUNE 2023

#### Monthly Inventory

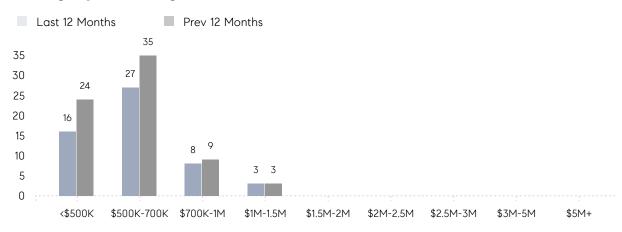




#### Contracts By Price Range



#### Listings By Price Range



# Compass New Jersey Monthly Market Insights

# Woodbridge Township

**JUNE 2023** 

UNDER CONTRACT

UNITS SOLD

12

\$397K

\$379K

Total

\$470K

Total **Properties**  Price

Median **Properties** 

Average Price

Price

-54%

Price

Decrease From

Decrease From Jun 2022

Increase From Jun 2022

Decrease From Jun 2022

Increase From Jun 2022 Jun 2022

Increase From Jun 2022

#### **Property Statistics**

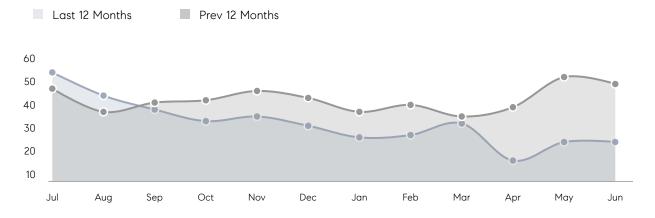
|                |                    | Jun 2023  | Jun 2022  | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall        | AVERAGE DOM        | 23        | 33        | -30%     |
|                | % OF ASKING PRICE  | 102%      | 104%      |          |
|                | AVERAGE SOLD PRICE | \$475,650 | \$405,342 | 17.3%    |
|                | # OF CONTRACTS     | 12        | 26        | -53.8%   |
|                | NEW LISTINGS       | 17        | 33        | -48%     |
| Houses         | AVERAGE DOM        | 23        | 34        | -32%     |
|                | % OF ASKING PRICE  | 102%      | 104%      |          |
|                | AVERAGE SOLD PRICE | \$475,650 | \$419,906 | 13%      |
|                | # OF CONTRACTS     | 7         | 21        | -67%     |
|                | NEW LISTINGS       | 16        | 29        | -45%     |
| Condo/Co-op/TH | AVERAGE DOM        | -         | 26        | -        |
|                | % OF ASKING PRICE  | -         | 105%      |          |
|                | AVERAGE SOLD PRICE | -         | \$327,667 | -        |
|                | # OF CONTRACTS     | 5         | 5         | 0%       |
|                | NEW LISTINGS       | 1         | 4         | -75%     |

# Compass New Jersey Market Report

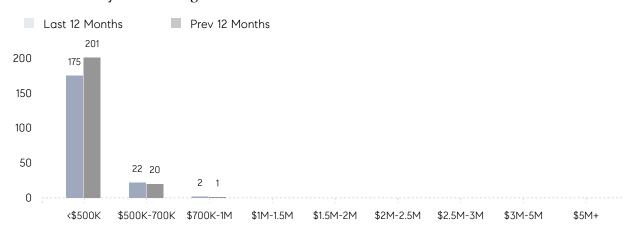
# Woodbridge Township

JUNE 2023

#### Monthly Inventory



#### Contracts By Price Range



#### Listings By Price Range



# COMPASS



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### Colonia

**JUNE 2023** 

\$678K

Average Sales Price

\$550K

Median Sales Price

105%

Average %
Of Asking Price

0%

Change In Sales From Jun 2022

-80%

Decrease In Contracts From Jun 2022

0%

Change In Days On Market From Jun 2022 COMPASS

Sources: Garden State MLS, Hudson MLS, NJ MLS

### Metuchen Borough

JUNE 2023

\$625K

Average Sales Price -25%

Decrease In Sales From Jun 2022

\$587K

Median Sales Price 150%

Increase In Contracts From Jun 2022

108%

Average %
Of Asking Price

-19%

Decrease In Days On Market From Jun 2022 COMPASS

Sources: Garden State MLS, Hudson MLS, NJ MLS

### Woodbridge Township

**JUNE 2023** 

\$475K

Average Sales Price -47%

Decrease In Sales From Jun 2022

\$470K

Median Sales Price -54%

Decrease In Contracts From Jun 2022

102%

Average %
Of Asking Price

-30%

Decrease In Days On Market From Jun 2022 COMPASS

Sources: Garden State MLS, Hudson MLS, NJ MLS